

April 7, 2016

To Our Valued Customers:

Effective Saturday, June 4, 2016, The Viking Corporation will adjust list prices by an average of 3%. This list price adjustment will impact fire sprinklers, devices, and valves manufactured by The Viking Corporation. List prices for Freedom® CPVC and VGS® grooved piping products are excluded from this announcement and are not changing at this time.

This announcement pertains only to Viking customers located in the Americas region (United States, Canada, and Latin America). Customers in other regions will receive additional communications in the near future from their respective regional sales offices.

To receive current pricing, all orders must be accepted prior to the close of business on Friday, June 3, 2016 and also be scheduled to ship no later than Friday, June 24, 2016. All orders placed at current price levels will only be accepted subject to material availability.

Our goal with any price change is to provide you with as much advance notice as possible. An updated Viking list price book will be available in the near future on Viking's website. Additionally, customers using Viking SupplyNet's online purchasing program, VSN eSource, will be able to access their new net prices through the site's "Future Pricing" feature.

At Viking, our goal is to provide you with the highest quality products, customer service, and technical support. We appreciate your business and we look forward to serving you in the future.

Sincerely,

The Viking Corporation

The Viking Corporation
210 N. Industrial Park Drive
Hastings, MI 49058

Telephone: (269) 945-9501
Toll Free: (800) 968-9501
Facsimile: (269) 945-9599